Strategic Report, Report of the Directors and

**Consolidated Financial Statements** 

for the Period

5 January 2020 to 2 January 2021

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## Company Information for the Period 5 January 2020 to 2 January 2021

**DIRECTORS:** 

N J Allnatt L J Griffiths V Jones P Garg P J Allnatt S W Harrison

**REGISTERED OFFICE:** 

Unit A & B Cilyrychen Ind. Estate

Llandybie Ammanford SA18 3GY

**REGISTERED NUMBER:** 

08198122 (England and Wales)

SENIOR STATUTORY

**AUDITOR:** 

Andrew Packer

**AUDITORS:** 

Anser Solutions Limited Registered Auditors Suite 3 Warren House 10-20 Main Road

Hockley Essex SS5

## Strategic Report for the Period 5 January 2020 to 2 January 2021

The directors present their strategic report of the company and of the group for the period from 5 January 2020 to 2 January 2021 (52 weeks). For ease of reference, the 52 weeks period ended 2 January 2021 and the balance sheet date of 2 January 2021 have been referred to as "2020".

This is the seventh year the directors have reported on the company's performance.

#### **Impact of Covid-19**

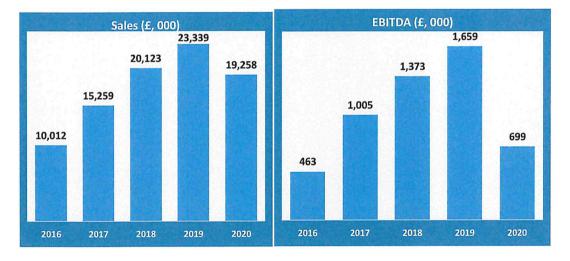
The virus has had a significant impact on global economies during 2020. The group has not been immune to the effect it has had upon demand and economic activity levels.

The virus has necessitated changes to ways of working to safeguard its employees.

The group, from the outset, reacted swiftly to the threat of the virus:

- > The operations in the plant have been organised to protect the workforce from the risk of infection.
- Where possible staff are working from home.
- > Social distancing guidelines have been reinforced with all employees.
- > When working with reduced demand, the government's furlough scheme has been deployed to retain staff that are not immediately required with lower levels of production.
- > Cost reductions have been made to reduce the fixed cost base of the company.

Sales demand fell in the second quarter of the year, as customers adjusted to the lower levels of economic activity; group sales fell commensurately. Despite falling demand, the group has not lost customers and has been able to maintain its market share. However, operating at lower levels of activity, sales and profitability have been adversely impacted:



## Strategic Report for the Period 5 January 2020 to 2 January 2021

Sales fell in the year by 17%, reversing the consistent growth trend of prior years. The nature of the business, with a significant element of fixed costs, has meant that there has been a disproportionate fall in earnings before interest, tax, depreciation and amortisation ("EBITDA"). It has been estimated that the reduced demand has cost the group approximately £1.6 million in lost profitability during the year.

#### **Funding**

The group has taken advantage of the support that has been available from HM Government and the Welsh Government through obtaining "government backed" loans:

- > £2 million of loans have been provided by HSBC, under the Coronavirus Business Interruption Scheme ("CBILS")
- > A further £0.5 million was provided by the Development Bank of Wales (a subsidiary of the Welsh Government)
- A "soft loan" of £0.2 million from the Welsh Government
- The Welsh Government is the group's landlord and has provided £0.3 million to the cost of upgrading the electricity to the site.

These loans are long term in nature and have enabled the group to strengthen its operations to take advantage of an expected increase in demand, during 2021.

#### **Prospects**

The group is experiencing a strengthening in its order book during early 2021. Activity levels in 2021 are expected to increase, for the following reasons:

- ➤ Despite the reduction in demand during 2020, the group has retained its customer base there has been no erosion in customers or loss of market share. As a result, when activity levels start increasing, sales demand will quickly follow.
- > Global economies are expected to improve slowly as countries deal with controlling the virus
- > New business is anticipated from new and existing customers, where approvals were obtained for new products.

The group had headroom in its facilities, at the balance sheet date, of £1.1 million and is well positioned to take advantage of this expected increase in activity.

#### Taxation

The group will receive tax credits amounting to £135,000, during early 2021, in respect of the group's investment in research and development.

The accounting profession's views on deferred tax have changed over the years – from partial provision (for that element of the deferred tax liability that was likely to crystallise) to full provision. In reality, the deferred tax liability, provided in the financial statements, will not crystallise in the foreseeable future.

At 2 January 2021, the group's tax losses amounted to £3.3 million.

#### Accounting for forward exchange contracts

The group sells in foreign currencies (mainly Euros and US\$). This creates uncertainty, given the volatility of exchange rates. In order to reduce this risk, the group purchases metals in foreign currencies, however, a residual risk remains in respect of the sales margin (the difference in selling prices and metal prices). In order to mitigate this residual risk, the group sells forward its surplus foreign currency cash flows.

## Strategic Report for the Period 5 January 2020 to 2 January 2021

Sterling weakened during 2020 against the euro, as a result of continuing uncertainty regarding the impact of Brexit on the UK economy. This has had a favourable impact on sales margins. However, to mitigate risks of fluctuating exchange rates, the board decided to enter into a three year forward exchange contract to sell its forecast surplus euro cash flows forward in December 2019. This protects the group's forecast margins against a potential strengthening of sterling, following the initial disruption to trade following Brexit.

Financial Reporting Standard 102 ("FRS 102"), requires that forward exchange contracts, qualifying as cash flow hedges, should be revalued at every reporting period to their "fair value". Any gain or deficit arising on the revaluation will be excluded from the Income Statement but recognised as "Other Comprehensive Income/ (Loss)". To the extent that future sales are covered by the forward exchange contract, future sales will be recognised in the Income Statement at the contracted exchange rates.

The revaluation of the forward exchange contracts, to "fair value", is dependent on exchange rates at the balance sheet date. At 2 January 2021, this resulted in a deficit arising on the forward exchange contracts of £0.5 million (2020: Nil). This deficit has been recognised in Other Comprehensive Income.

"Fair value accounting" by its nature, creates volatility in the balance sheet as it is dependent upon market movements on a particular day. The final gain or loss on the forward exchange contracts will arise when the contracts mature and at that time will be offset by the gains or losses arising on future sales. The volatility of "fair value accounting" is demonstrated by the fair value reducing to a small gain in March, due to the strengthening of sterling post year end.

## Strategic Report for the Period 5 January 2020 to 2 January 2021

## Principal risks and uncertainties:

Nature of Risk and Uncertainty	Comment	Mitigation
UK leaving the European Union ("Brexit")	There is a risk that Brexit will disrupt trade, as a result of the administrative burden placed on customers.	The company has a subsidiary company in Germany. LSN has started to ship to this German subsidiary, which will onward ship to customers in the European Union. This will reduce the administrative burden for these customers.  The company's products will be unaffected by World Trade Organisation tariffs.
Competition	There is always a risk of losing business where price is the main sales factor.	Some segments of the customer base are price competitive. Continual improvement in operational efficiency means we can ensure our prices remain competitive. Increasingly quality demands and close working relationships with customers are critical. The group continues investment in technical personnel, production capabilities and customer relationships ensure we can succeed in a competitive global market.
Credit risk	Dealing with customers globally means there are inevitable credit risks i.e., corporate failure of a customer.	Customers are carefully assessed for credit risk and, where possible, credit agencies are used. An element of the group's debtors is insured.  Internal credit control procedures are designed to ensure that debtors comply with agreed terms of trade. However, if customers experience difficulties, the group will work with them to ensure that risks are managed appropriately.
Interest and liquidity risks	Cash flow risks are inevitable for a group investing and growing sales. In this regard, the directors consider the liquidity risk as being greater than the interest rate risk.	The group seeks to ensure that its investments in fixed assets (tangible and intangible) are financed by shareholder funds, government grants and committed financing arrangements. Working capital is funded through invoice discounting and factoring, which can increase, as the scale of the group's activity increases.
Currency risks	For commercial reasons the group sells in foreign currencies, which creates inevitable risks of currency fluctuations impacting the group's profitability.	Strategically the group seeks to match exposure to assets denominated in foreign currencies by ensuring those assets are financed in the same currency. Longer term, the group seeks to mitigate the risk by entering derivative contracts for the forward sale of currencies, thereby "locking in" the exchange rate. This gives a reasonable window of transparency, over the group's margins in the medium term.

ON BEY ALF OF THE BOARD:

Herrison - Director

Date: 23 April 2021

## Report of the Directors for the Period 5 January 2020 to 2 January 2021

The directors present their report with the financial statements of the company and the group for the period 5 January 2020 to 2 January 2021.

#### PRINCIPAL ACTIVITY

The principal activity of the company and group, in the period under review, was that of the manufacture of metallurgical products and alloy powders.

#### DIVIDENDS

No dividends will be distributed for the period ended 2 January 2021.

#### DIRECTORS

The directors, shown below, have held office during the whole of the period from 30 December 2018 to the date of this report.

N J Allnatt

L J Griffiths

V Jones

P Garg

P J Allnatt

S W Harrison

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- > select suitable accounting policies and then apply them consistently;
- > make judgements and accounting estimates that are reasonable and prudent;
- > prepare the financial statements on the going concern basis unless it is inappropriate:
- > to presume that the company and group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

# Report of the Directors for the Period 5 January 2020 to 2 January 2021

AUDITORS
The auditors, Anser Solutions Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ALF OF THE BOARD:

Saffarison - Director Date: 23 April 2021

## Report of the Independent Auditors to the Members of LSN Diffusion Limited

### Opinion

We have audited the financial statements of LSN DIFFUSION LTD (the 'parent company') and its subsidiaries (the 'group') for the period ended 2 January 2021 which comprise the Consolidated Income Statement, Consolidated Other Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Cash Flow Statement and Notes to the Consolidated Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company affairs as at 2 January 2021;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and the parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The directors are responsible for the other information. The other information comprises the information in the Group Strategic Report and the Report of the Directors but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group Strategic Report and the report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

## Report of the Independent Auditors to the Members of LSN Diffusion Limited - continued

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

In performing an audit in accordance with ISAs (UK) we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the groups internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the group's and parent company's ability to continue as a going concern for a reasonable period of time.
- We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

We identified areas of laws and regulation that could reasonably be expected to have a material effect on the financial statements from our general experience and through discussions with directors and other management and from inspection of the Group's regulatory and legal correspondence and discussed policies and procedures regarding compliance with laws and regulations.

## Report of the Independent Auditors to the Members of LSN Diffusion Limited - continued

The potential effect of these laws and regulations on the financial statements varies.

Firstly, the Group is subject to laws and regulations that directly affect the financial statements including financial reporting legislation and related companies legislation, distributable profits legislation and taxation legislation and we assess the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

Secondly, the Group is subject to other laws and regulations where the consequences of non-compliance could have a material effect on amounts or disclosures in the financial statements, for instance through the imposition of fines or litigation. We identified the following areas as those most likely to have such an effect: health and safety and employment law. Auditing standards limit the required procedures to identify non-compliance with those laws and regulations to enquiry of the directors and other management and through inspection of regulatory and legal correspondence, if any. Through these procedures we did not become aware of any actual or suspected non-compliance that would lead to our response being identified as a key audit matter.

Owing to the inherent limitations of an audit there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have performed our audit in accordance with auditing standards. In addition, as with any audit, there remains a risk of non-detection of irregularities as these may involve collusion, forgery, intentional omissions, misrepresentations or override of internal controls. We are not responsible for preventing non-compliance and cannot be expected to detect non-compliance with all laws and regulations.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Andrew Packer (Senior Statutory Auditor) for and on behalf of Anser Solutions Limited Registered Auditors Suite 3 Warren House 10-20 Main Road Hockley Essex SS5 4QS

Date: 23 April 2021

## Consolidated Income Statement for 52 weeks from 5 January 2020 to 2 January 2021

	Notes	52 weeks 2020	53 weeks 2019
		£'000	£'000
TURNOVER	3	19,258	23,339
Cost of sales		(15,130)	(18,204)
GROSS PROFIT		4,128	5,135
Administrative expenses		(4,589)	_(4,949)
OPERATING (LOSS)/ PROFIT	5	(461)	186
Income from joint venture company		31	60
(Loss)/ profit before interest and ta	xation	(430)	246
Interest and similar charges	6	(463)	(413)
Analysed as: Earnings before interest, depreciational and exceptional items	ion, amortisation	699	1,659
Income from joint venture company		31	60
Interest payable and similar expenses		(463)	(413)
Depreciation and amortisation		(902)	(955)
Exceptional items		(258)	(518)
(LOSS)/PROFIT BEFORE TAXA	ΓΙΟΝ 7	(893) 299	(167) 177
Tax receivable in respect of:			
Research & Development tax cree	dits	148	321
Deferred tax credit/ (charge)		151	(144)
LOSS/ PROFIT FOR THE FINAN	CIAL PERIOD	(594)	10

# Other Consolidated Comprehensive Income for the Period 5 January 2020 to 2 January 2021

	52 weeks 2020 £'000	53 weeks 2019 £'000
(LOSS)/ PROFIT FOR THE PERIOD	(594)	10
OTHER COMPREHENSIVE INCOME/ (LOSS) (Deficit)/ Surplus on cash flow hedge Deferred tax on cash flow hedge	(564) 107	398 (72)
TOTAL COMPREHENSIVE (DEFICIT)/ INCOME FOR THE PERIOD	(1,051)	336

### LSN Diffusion Limited (Registered number: 08198122)

### Balance Sheets 2 January 2021

		Consolidated		Parent Company		
	Notes	2020	2019	2020	2019	
		£'000	£'000	£'000	£'000	
FIXED ASSETS						
Intangible assets	8	2,082	2,196	2,082	2,196	
Tangible assets	9	5,566	3,971	5,566	3,971	
Investments	10	266	235	124	124	
		7,914	6,402	7,772	6,291	
CURRENT ASSETS	-					
Stocks	11	4.498	4,151	4,096	3,866	
Debtors	12	4,005	5,023	4,592	5,312	
Cash at bank and in hand		492	17	431	_	
		8,995	9,191	9,119	9,178	
CREDITORS Amounts falling due within one year	13	(8.894)	(9,854)	(8,941)	(9,841)	
					(550)	
NET CURRENT ASSETS/(LIABILITIES)	-	101	(663)	178_	(663)	
TOTAL ASSETS LESS CURRENT LIABILITIES		8,015	5,739	7,950	5,628	
TO THE MODELS EDGE CONNECT EMPERIE		0,010	2,732	,,,,,,	-,	
CREDITORS: Amounts falling due after one year	14	(4,943)	(2,320)	(4,943)	(2,320)	
NET ASSETS		3,072	3,419	3,007_	3,308	
PROVISIONS FOR LIABILITIES	18	840	534	856	534	
DEFERRED INCOME		632	234	632	234	
CAPITAL AND RESERVES	_	1,600	2,651	1,519	2,540	
Called up share capital	20	3,500	3,500	3,500	3,500	
Retained earnings	21	(1,443)	(849)	(1,524)	(960)	
Deficit on cash flow hedge	21	(457)	_	(457)	-	
TOTAL CAPITAL EMPLOYED	10	3,072	3,419	3,007_	3,308	

The financial statements were as proved by the Board of Directors on 23 April 2021 and were signed on its behalf by:

S.W. Harrison

S W Harrison -

N.J. Allnatt

N J Allnatt - Directo

# Consolidated Statement of Changes in Equity for the Period 5 January 2020 to 2 January 2021

Balance at 29 December 2018 Changes in equity	Called up share capital £'000 3,500	Retained earnings £'000 (859)	Deficit on cash flow hedge £'000 (326)	£'000 2,315
Total comprehensive profit (loss)	-	10	326	336
Balance at 4 January 2020 Changes in equity	3,500	(849)	-	2,651
Total comprehensive income	_	(594)	(457)	(1,051)
Balance at 2 January 2021	3,500	(1,443)	(457)	1,600

# Company Statement of Changes in Equity for the Period 5 January 2020 to 2 January 2021

	Called up share capital £'000	Retained earnings	Deficit on cash flow hedge £'000	Total equity £'000
Balance at 29 December 2018	3,500	(929)	(326)	2,245
Changes in equity Total comprehensive loss	-	(31)	326	295
Balance at 4 January 2020	3,500	(960)	-	2,540
Changes in equity	,			
Total comprehensive income/ (loss)	-	(564)	(457)	(1,021)
Balance at 2 January 2021	3,500	(1,524)	(457)	1,519

## Consolidated Cash Flow Statement for the Period 5 January 2020 to 2 January 2021

	<b>2020</b> £'000	<b>2019</b> £'000
Notes	£ 000	£ 000
CASH FLOWS FROM OPERATING ACTIVITIES		
	(112)	1,002
Cash (absorbed)/ generated from operations 1	(113) (463)	(413)
Interest paid Taxation refund	329	91
raxation retund	329	91
Net cash flow from operating activities	(247)	680
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of intangible fixed assets	(406)	(987)
Purchase of tangible fixed assets	(1,979)	(981)
Investment in subsidiary company	=	-
an obtained an observation of the same of		-
Net cash from investing activities	(2,385)	(1,968)
CASH FLOWS FROM FINANCING ACTIVITIES		0-20
Shareholder loans (repaid)/received	19	(58)
Asset finance loans	620	364
Capital repayments in year	(284)	(198)
Bank Loan (paid)/received	2,668	(59)
Grants	398	49
Net cash from financing activities	3,421	98
INCREASE IN CASH AND CASH EQUIVALENTS		
INCREASE IN CASH AND CASH EQUIVALENTS	789	(1,190)
CASH AND CASH EQUIVALENTS 2		
At beginning of period	(297)	893
	· · · · · · · · · · · · · · · · · · ·	
At end of period	492	(297)

## Notes to the Consolidated Cash Flow Statement for the Period 5 January 2020 to 2 January 2021

## 1. RECONCILIATION OF PROFIT/(LOSS) BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

(Loss)/Profit before taxation Depreciation and amortisation charges Finance costs Income from joint venture company	2020 £'000 (893) 903 463 (31)	2019 £'000 (167) 955 413 (60)
	442	1,141
(Increase) in stocks Decrease/ (Increase) in trade and other debtors (Decrease)/ Increase in trade and other creditors	(347) 837 (1045)	(670) (491) 1,022
Cash generated from operations	(113)	1,002

### 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement, in respect of cash and cash equivalents, are in respect of these Balance Sheet amounts:

	2020	2019
	£'000	£'000
Cash and cash equivalents	492	17
Bank overdrafts		(314)
	492	(297)

## Notes to the Financial Statements for the Period 5 January 2020 to 2 January 2021

#### 1. STATUTORY INFORMATION

LSN Diffusion Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page. The presentation currency of the financial statements is the Pound Sterling (£'000).

#### 2. ACCOUNTING POLICIES

#### Comparatives

The results are for the 52 weeks ended 2 January 2021 and the balance sheet is stated as at 2 January 2021. For ease of reference, the 52 weeks period ended 2 January 2021 and the balance sheet date are referred to as "2020". The comparatives (referred to as '2019') are for the 53-week period from 30 December 2018 to 4 January 2020.

#### Basis of consolidation

The group consolidates the financial statements of the company, its subsidiary company and its joint venture company. The notes to the accounts relate to the company and the group, unless otherwise stated. The joint venture company is jointly controlled on a 50:50 basis with the other shareholders of that company. Adjustments are made to eliminate the profit or loss arising on transactions with the joint venture company to the extent of the Group's interest in the entity.

#### **Basis of preparation**

These financial statements have been prepared in accordance with Financial Reporting Standard 102 'The Financial Reporting Standard Applicable in the UK and Republic of Ireland (FRS 102)' and the Companies Act 2006. The financial statements have been prepared on a going concern basis under the historical cost convention, modified to include certain items at fair value.

The company has elected to take the exemption under Section 408 of the Companies Act 2006 from presenting the parent company profit and loss account.

The company is a qualifying entity for the purposes of FRS 102 and has elected to take the exemption under paragraph 1.12(b) of that accounting standard not to present the parent company cash flow.

The significant accounting policies, which have been consistently applied in the preparation of these financial statements, are set out below.

#### Significant judgements and estimates

The directors use their experience and knowledge to make judgements, estimates and assumptions regarding stock provisions that affect the figures reported in the financial statements. The directors consider the nature and condition of the stock as well as applying assumptions around anticipated future sales of goods. Actual results may differ from those estimates.

#### Turnover

Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes and is recognised as and when the goods are despatched.

#### **Exceptional items**

The group classifies certain one-off charges or credits that have a material impact on the group's financial results as "exceptional items". These are disclosed separately to provide further understanding of the group's financial performance.

#### Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any impairment losses.

Intangible assets comprise development costs, which have been capitalised. Development costs include the costs of developing new processes, materials and customer products.

Research expenditure is written off as an expense in the income statement when it is incurred.

Development costs are recognised as an intangible asset only if it has future economic benefit and the cost can be reliably measured.

## Notes to the Financial Statements - continued for the Period 5 January 2020 to 2 January 2021

The cost of internally generated intangible assets comprises all directly attributable costs necessary to create, produce and prepare the asset to operate in its current location and condition.

Development costs are amortised evenly over their estimated useful life or, in the case of product developments, the lesser of the estimated useful life or 5 years.

#### Tangible fixed assets

Tangible fixed assets are stated at cost (or deemed cost) or valuation less accumulated depreciation and accumulated impairment losses. Cost includes those costs directly attributable to making the asset capable of operating as intended.

Depreciation is provided at the following annual rates in order to write off the cost less estimated residual value of each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Improvements to leasehold property - Over period of lease Fixtures and fittings - 10% on cost Motor vehicles - 20% on reducing balance Computer equipment - 20% on reducing balance

Plant and machinery is depreciated by reference to the assets' expected physical output. This approach will effectively recognise depreciation in line with its output.

#### Government grants

Government grants are only recognised upon receipt. Capital based grants are initially deferred and released to the income statement over the remaining useful economical life of the related asset. Revenue based grants are recognised in the income statement in the same period in which the relevant expenditure is incurred.

#### Investments in joint venture company

The group considers that it has significant influence over the financial and operating decisions of the joint venture company. The results of the joint venture company are accounted for using the equity method of accounting.

#### Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost includes all costs of purchase, costs of conversion and other costs incurred in bringing stock to its present location and condition. Cost is calculated using the first-in, first-out formula. Provision is made for damaged, obsolete and slow-moving stock where appropriate.

### Financial instruments

The company recognises a financial asset or financial liability only when it becomes a party to the contractual provisions of the instrument.

The company measures a financial asset or liability at the transaction price (including transaction costs except on the initial measurement of financial assets and liabilities that are measured at fair value through profit and loss) unless the arrangement constitutes, in effect, a financing transaction.

If the arrangement constitutes a financing transaction, the company measures the financial asset or liability at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

#### Taxation

Taxation, for the period, comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

## Notes to the Financial Statements - continued for the Period 5 January 2020 to 2 January 2021

#### 2. ACCOUNTING POLICIES - continued

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Where foreign exchange contracts are held to manage the cash flow exposures of forecast transactions denominated in foreign currencies, gains and losses on those contracts are recognised in the income statement in the periods when those contracts mature. The gains or losses, arising from the revaluation of foreign exchange contracts that are extant at the balance sheet date, and which relate to forecast sales, are deferred in "Other Comprehensive Income" as qualifying cash flow hedges.

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the income statement over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the income statement on a straight-line basis over the period of the lease.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The amount charged to the income statement represents the contributions payable to the scheme in respect of the accounting period. The company also contributes to specific employees' personal pension schemes.

#### **Impairment**

Assets not measured at fair value are reviewed for any indication that the asset may be impaired at each balance sheet date. If such indication exists, the recoverable amount of the asset, or the asset's cash generating unit, is estimated and compared to the carrying amount. Where the carrying amount exceeds its recoverable amount, an impairment loss is recognised in the income statement unless the asset is carried at a revalued amount where the impairment loss is a revaluation decrease.

#### **Provisions**

Provisions are recognised when the company has an obligation at the balance sheet date as a result of a past event, it is probable that an outflow of economic benefits will be required in settlement and the amount can be reliably estimated.

# Notes to the Consolidated Financial Statements - continued for the Period 5 January 2020 to 2 January 2021

### 3. TURNOVER

Th	e turnover and	loss l	before taxation	n are attributa	ble to th	e one principal	activity of the group.

	An analysis of turnover by geographical market is given below:		
	3 8 1	2020	2019
		£,000	£,000
	Europe	12,699	13,707
	Rest of the World	6,559	9,632
	_	19,258	23,339
4.	EMPLOYEES AND DIRECTORS		
		2020	2019
		£'000	£'000
	Wages and salaries	2,992	3,265
	Social security costs	303	307
	Other pension costs	125	127
		3,420	3,699
	£121,000 (2019: £197,000) of the above wage and salary costs were capitalised.		
	The average monthly number of employees during the period was as follows:		
		2020	2010
		2020	2019
	Remunerated Directors	2	2
	Production	55	53
	Sales & Administration	44	43
		101	98
		2020	2019
		£'000	£'000
	Directors' remuneration	£ 000 124	119
	Directors' pension contributions to money purchase schemes	6	6
	Directors pension contributions to money purchase senemes		

## Notes to the Consolidated Financial Statements - continued for the Period 5 January 2020 to 2 January 2021

4.	EMPLOYEES AND DIRECTORS - continued		
		2020	2019
	The number of directors, to whom retirement benefits were accruing, was as follows	S:	
	Money purchase schemes	2	2
	, -		
5.	OPERATING PROFIT/(LOSS)		
	The operating profit is stated after charging:	2020	2019
		£'000	£'000
	Hire of plant and machinery	55	43
	Depreciation - owned assets	299	297
	Depreciation - assets on finance leases	84	97
	Development costs amortisation	520	561
	Auditors' remuneration	13	13
	Other operating leases	219	228
	P 124		
	Exceptional items:	(27)	(104)
	Restructuring and exceptional employment costs	(37)	(104)
	Release/ (creation of provision) in respect of liabilities relating to prior years	91	(99)
	Non-productive training & recruitment	s <b>—</b> :	(267)
	Excess costs of operations due to supplier failure	(0.1.0)	(200)
	Exchange (loss)/ gain on derivative contracts and exchange*	(312)	152
	Other costs	(259)	(518)
	=	(258)	(316)
	*No unrealised exchange gains or loss arose in the year (2019: £35,000) arising from and liabilities denominated in foreign currencies.	the retranslation	on of assets
6.	INTEREST PAYABLE AND SIMILAR EXPENSES		
0.	INTEREST FATABLE AND SIMILAR EATENSES	2020	2019
		£'000	£'000
	Bank interest	67	30
	Factoring costs	108	153
	Loan interest	139	108
	Interest on leases	80	62
	Shareholders' loan interest	69	60
	Shareholders toan interest	463	413
		103	
_	TAXABLE TO A STATE OF THE STATE		
7.	TAXATION		
	The tax credit on the profit for the period was as follows:		
		2020	2019
		£'000	£'000
	Corporation tax:		
	R&D tax credit	135	316
	R&D tax credit (prior years)	13	5
	Tratal componentian ton	148	321
	Total corporation tax	140	321
	Deferred tax credit/(charge)		2220
	Current year	168	(120)
	Prior year	(17)	(24)
	Total deferred tax credit/ (charge)	151	(144)
		Species office	
	Tax credit	299	177
	20 =		

## Notes to the Consolidated Financial Statements - continued for the Period 5 January 2020 to 2 January 2021

### 7. TAXATION – continued

Tax recoverable for the year is higher than the standard rate of corporation tax in the UK for 2020. The differences are explained below:

	2020 £'000	2019 £'000
(Loss)/Profit before tax	(893)	(167)
Profit multiplied by the standard rate of tax of 19% (2019: 19%)	170	32
Income from joint venture	6	11
Impact of tax enhancement of research & development	135	165
Adjustment in respect of prior years	13	2
Re-measurement of deferred tax	(17)	(21)
Other	(8)	(12)
	299	177

## Notes to the Consolidated Financial Statements - continued for the Period 5 January 2020 to 2 January 2021

### 8. INTANGIBLE FIXED ASSETS (GROUP AND COMPANY)

Development costs	2020	2019
	£'000	£'000
COST		
At 5 January 2020	3,386	2,525
Additions	406	987
Deletions		(126)
At 2 January 2021	3,792	3,386
AMORTISATION		
At 5 January 2020	1,190	755
Amortisation for period	520	561
Deletions		(126)
At 2 January 2021	1,710	1,190
NET BOOK VALUE		
At 2 January 2021	2,082	2,196

Included within development costs are £252,000 (2019: £758,000) of costs, in respect of new developments, where the development work is ongoing.

### 9. TANGIBLE FIXED ASSETS (GROUP AND COMPANY)

	Improvements to property £'000	Plant & machinery £'000	Fixtures & fittings £'000	Other	Total £'000
COST	£.000	£.000	£ 000	£ 000	£ 000
COST At 5 January 2020	98	5,083	111	60	5,352
Additions		1,976	3		1,979
At 2 January 2021	98	7,059	114	60	7,331
Tit 2 January 2021		1,000			
DEPRECIATION					
At 5 January 2020	26	1,248	67	40	1,381
Charge for the period	3	364	11_	5	383
At 2 January 2021	29_	1,612	78	45	1,764
NET BOOK VALUE					
At 5 January 2020	72	3,835	44	20	3,971
At 2 January 2021	69	5,447	36	15	5,566

Included within fixed assets are:

a) No projects were in progress at the year-end (2019: £149,000).

b) Assets which are the subject of finance lease agreements. These assets had a net value of £1,496,000 (2019: £1,078,000).

## Notes to the Consolidated Financial Statements - continued for the Period 5 January 2020 to 2 January 2021

### 10. FIXED ASSET INVESTMENTS

	Interest in	Interest in		
	subsidiary	joint venture		
	company	company		
			Total	
	Company	Company	company	Group
	£'000	£'000	£'000	£'000
COST				
At 5 January 2020	19	105	124	235
Eliminated on consolidation	8	=	-	-
Income from interests in joint venture company		-		31
At 2 January 2021	19	105	124	266
NET BOOK VALUE				
At 2 January 2021	19	105	124	266_
At 5 January 2020	19	105	124	235

### LSN Engineering GmbH

Registered office: Germany

Nature of business: Distribution of powder alloys Class of stock: Common stock - 85.00% holding

### **Surface Flow Technologies Inc**

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Registered office: Michigan USA

Nature of business: Manufacture of products serving Brazing Industry

Class of shares: Common stock - 50.00% holding

Class of Shares. Common stock Solovy hotaling	2020	2019
	£'000	£'000
Aggregate capital and reserves	599	447
Profit for the period/year	70	168

11	STOCKS (Group and Company)	Grou	р	Compa	ny
		2020	2019	2020	2019
		£'000	£'000	£'000	£'000
	Raw materials (metal)	2,056	1,343	2,056	1,343
	Work-in-progress	1,044	1,523	1,044	1,523
	Finished goods	939	827	537	542
	Consumables and spares	459	458	459	458_
	<u>^</u>	4,498	4,151	4,096	3,866

DEBTORS (Group and Company)	Grou	р	Compa	iny
	2020	2019	2020	2019
	£'000	£'000	£'000	£'000
Amounts falling due within one year:				
Trade debtors	3,512	4,098	3,442	4,090
Amount due from subsidiary company	-	Ħ	657	297
Tax	135	316	135	316
Value added tax	252	210	252	210
Prepayments & accrued income	106	399	106	399
	4,005	5,023	4,592	5,312

## Notes to the Consolidated Financial Statements - continued for the Period 5 January 2020 to 2 January 2021

The company has a factoring arrangement with HSBC with recourse. The gross amount of debt included in trade debtors, subject to the agreement, at 2 January 2021 was £3,137k (2019: £3,324k). Obligations for proceeds received in advance from HSBC in respect of discounted debts total £2,750k (2019: £2,600k) and are included in other creditors.

#### 13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	2020	2019	2020	2019
	£'000	£'000	£'000	£'000
Bank loans and overdrafts (see note 15)	415	470	415	470
Finance leases (see note 16)	360	219	360	219
Trade creditors	4,644	5,497	4,645	5,497
Social security and other taxes	103	87	103	87
Other creditors	2,762	3,144	2,750	3,131
Accrued expenses	610	437	668	437
	8.894	9,854	8,941	9,841

## 14. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR (Group and Company)

2020	2019
£'000	£'000
782	587
3,411	1,002
750	731
4,943	2,320
	£'000 782 3,411 

Included within shareholders' loans is accrued interest £228,000 (2019: £209,000). The loans and interest are not repayable within the next 12 months. £500,000 of the shareholders' loans are not repayable until 2028.

#### 15. LOANS (Group and Company)

An analysis of the maturity of loans is given below:		
	2020	2019
	£'000	£'000
Amounts falling due within one year or on demand: Bank loans Bank overdrafts	415	156 314
Amounts falling due after more than one year	<u>3411</u>	1,002

#### 16. LEASING AGREEMENTS (Group and Company)

LEASING AGKEENIEN IS (Group and Company)				
Minimum lease payments fall due as follows:	Finance le	Finance leases		
•	2020	2019		
	£'000	£'000		
Net obligations repayable:				
Within one year	305	219		
Between one and five years	837	587		
-				
	1,142	806		

## Notes to the Consolidated Financial Statements - continued for the Period 5 January 2020 to 2 January 2021

16.	LEASING	<b>AGREEMENTS</b>	<ul> <li>continued</li> </ul>
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10.	LEASING AGREEMENTS - continued	Non-cancellab operating leas	
	Within one year Between one and five years	2020 £'000 260 1,040	2019 £'000 204 816
		1,300	1,020
17.	SECURED DEBTS (Group and Company)		
	The following secured debts are included within creditors:		
	Bank overdrafts Bank loans Finance leases Other creditors	2020 £'000 3,826 1,142 2,750	2019 £'000 314 1,158 806 3,112
		7,718	5,390

HSBC has provided loans of £2 million (2019: Nil) of loans under the Coronavirus Business Interruption Scheme ("CBILS"). These loans are interest-free for 12 months; thereafter interest is charged at 3.99%. The loans have no capital repayments for 12 months and will be repaid over 3 years. Two loans totalling £1,626k have been provided by the Development Bank of Wales (a subsidiary of the Welsh Government). These loans attract interest at 8%. There are no capital repayments in the next 12 months; thereafter a bullet repayment of £500k is made to repay one of the loans, the other will commence capital repayments in April and will be repaid over 5 years.

## 18. PROVISIONS FOR LIABILITIES (Group and Company)

Provisions for liabilities comprise:

	2020	2019
	£'000	£'000
Deferred tax liability (Note: 18(a))	276	534
Deficit arising on foreign exchange contracts (Note 18(b))	<u>564</u>	-
Total	840	534
The movement in provisions for liabilities is summarised below:		
•	2020	2019
	£'000	£'000
Balance at beginning of period	534	716
(Credit)/Charge to income statement during the period (deferred tax	(151)	144
charge)		
Charge/(Credit) to other comprehensive income	457	(326)
Balance at end of period	840	534
18(a) Deferred tax		
	2020	2019
	£'000	£'000
Accelerated capital allowance	1,015	943
Tax losses carried forward	(632)	(409)
Deficit arising on foreign exchange contract	(107)	=
20000 anough on receipt succession someon	276	534
		/ <del></del> /

## Notes to the Consolidated Financial Statements - continued for the Period 5 January 2020 to 2 January 2021

COMPANY:		
Provisions for liabilities comprise:	2020	2019
	£'000	£'000
Deferred tax liability (Note: 18(a))	292	534
Deficit arising on foreign exchange contracts (Note 18(b))	<u>564</u> <u>856</u>	
Total	<u>830</u>	<u></u>
The movement in provisions for liabilities is summarised below:		
	2020	2019
	£'000	£'000
Balance at beginning of period	534	716
(Credit)/Charge to income statement during the period (deferred tax charge)	(135)	144
Charge/(Credit) to other comprehensive income	457	_(326)_
Balance at end of period	856	534
18(a) Deferred tax		
	2020	2019
	£'000	£'000
Accelerated capital allowance	1,015	943
Tax losses carried forward	(616)	(409)
Deficit arising on foreign exchange contract	(107)	_
	<u>292</u>	534

## Notes to the Consolidated Financial Statements - continued for the Period 5 January 2020 to 2 January 2021

#### 18(b) Deficit arising on foreign exchange contracts

The company enters into forward foreign currency contracts to mitigate the exchange rate risk for forecast euro sales in foreign currencies. At 2 January 2021, these forward contracts were for a period of 22 months. These foreign exchange contracts are qualifying cash flow hedges, which protect future margins.

The forward currency contracts are measured at fair value, which is determined using valuation techniques that utilise observable inputs. The key assumptions used in valuing the derivatives are the exchange rates for GBP1: EUR1.173. At 2 January 2021 a loss arose on the forward exchange contracts of £564k (2019 Nil).

#### 19. **DEFERRED INCOME (Group and Company)**

	2020	2019
	£'000	£'000
Government Grants	632	234

The balance represents government grants, which have been received. These are being released to the income statement over the lives of the fixed assets to which the grants relate. During the year grants of £53k were released to the income statement (2019: £24,000).

#### 20. CALLED UP SHARE CAPITAL

				Share capital	
	Nun	nber	Nominal	2020	2019
	2020	2019	Value	£'000	£'000
	No.	No.	£		
Ordinary shares	1	1	1	=	-
'A' Ordinary shares	3,500,000	3,500,000	1	<u>3,500</u>	<u>3,500</u>

All shares are allotted, issued and fully paid.

### 21. RESERVES

	Retained losses Deficit on cash		
	flow hedge		
	£'000	£'000	£'000
At 5 January 2020	(849)		(849)
Loss for the period	(594)	=	(594)
Deficit on cash flow hedge	-	(457)	(457)
At 2 January 2021	(1,443)	(457)	(1,900)

The parent company's loss for the period was £549,000 (2019: loss of £31,000). The total comprehensive loss for the company for the period was £1,006,000 (2019: loss of £295,000).

#### 22. PENSION COMMITMENTS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund.

The contributions for the year amounted to £125,183 (2019: £127,552) of which £33,729 (2019: £19,439) were unpaid at the year end and are included in creditors.

## Notes to the Consolidated Financial Statements - continued for the Period 5 January 2020 to 2 January 2021

#### 23. RELATED PARTY DISCLOSURES - continued

## Entities with control, joint control or significant influence over the entity

Sales Amount due from related party	2020 £'000 205 	2019 £'000 317 75
Entities over which the entity has control, joint control or significant influence		
Sales Purchases Amount due from related party Amount due to related party	2020 £'000 1,297 27 391 2	2019 £'000 2,807 30 620
Key management personnel of the entity or its parent (in the aggregate)	2020	2019
Key personnel compensation in the year totalled Amount due to shareholders	£'000 138 750	£'000 133 731

At the year end the related parties continued to grant the company unsecured loans. The loans are repayable after more than one year with interest being calculated at a rate of 8.3% (AER), compounded on a monthly basis. Interest accrued but not yet paid at the balance sheet date was £226,000 (2019: £214,000).

### Other related parties

20	20	2019
£'0	00	£'000
Purchases	16	17
Amount due to related party	3 =	1

### 24. ULTIMATE CONTROLLING PARTY

There is no single party with ultimate control.